



*THOS. MOSER*  
CABINETMAKERS

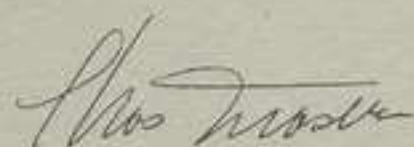
Spring 1996

Finally, after an adult lifetime of fantasizing about a trip up the East Coast on the Intracoastal Waterway, Mary and I piloted our new (it's 30 years old but new to us) motor sailor from Cape Canaveral to Annapolis. We went "outside" when possible but also spent many hours gliding at 6½ knots up the "ditch". I've returned with three indelible lessons:

- I. Without wheels it's difficult to pass a 5 ½ foot keel through four feet of water.
- II. Within one small body of brackish water in Northern Florida, we saw a manatee, a huge feeding shark, a pair of playful dolphins and a 16 foot alligator. They were together, in the same water!
- III. There are small towns along the way in Georgia, Virginia and the Carolinas where life is lived as it should be. Modest places where people help out one another and find solace in simple things. These are communities where fundamental values haven't changed much and where there is safety and silence and a sensitivity to nature.

There is a lot of goodness in our country, much of it missed these days by the media and their quest for urban shock, and human insult.

The boat trip up the Intracoastal was renewing in ways unimagined.



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Contributed by (optional) \_\_\_\_\_

Comments:

Continuing to build fine furniture is a privilege granted us by our customers. Your comments are important.

## THOS. MOSER CABINETMAKERS

If you would like a catalog sent to a friend, with your compliments, we will gladly mail one at no charge. Simply complete and return this card or call us at 1-800-708-9703.

MY NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

FRIEND'S NAME \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

## Thos. Moser Cabinetmakers is about building furniture and customer satisfaction.

*“Our customers have contributed to our success by adding value to the intrinsic qualities of our furniture. It is they who have created our reputation - the ‘mystique’ of Thos. Moser Cabinetmakers.”*

—Thomas Moser

### WE RELY ON YOUR HELP AND GUIDANCE

Through dialogue with our customers, we communicate our concepts of form; our customers, in-turn, remind us that our furniture must be useful, and our service must be attentive and individualized.

Please take a moment to share with us your particular observations of our performance.

We often hear from our customers and magazine editors and delight in sharing their comments. Here are just a few.

*“The design of the Continuous Arm Chair and the execution of this product are noted throughout the worldwide design community as the epitome of excellence.”*

USA TODAY

*“Thos. Moser’s furniture is destined to be heirlooms.”*

FINE HOMEBUILDING

*“Moser’s creations are not merely pieces of furniture, but art forms that enhance our home in the same sense as beautiful paintings or sculpture.”*

DEAN & LIZ LEITH, OWNERS

### Special Note:

We truly want to hear from our customers. You are encouraged to call 1-800-708-9703 or write David Moser at our Auburn address if you are interested in sharing your comments.